



# 2024 Broker Bonus Program

## Cigna Healthcare Individual and Family medical plans

### BONUS PROGRAMS

MARKETS	TIER	MEMBERS	BONUS PER MEMBER*
CO, IN, MS, TN, VA	1	25–49	\$25
	2	50–74	\$50
	3	75+	\$75
FL, NC, TX	1	50–149	\$50
	2	150+	\$75

\*Bonuses represent maximum potential bonus for policies effective 1/1/2024. Bonuses are prorated for all other effective dates based on each enrolled member's number of potential member months during Plan Year 2024.



For more information,  
call Cigna Healthcare<sup>SM</sup>  
Broker Support at **877.244.6215**,  
8:00 am–8:00 pm EST,  
Monday–Friday.

### Program rules

- Bonus is based on new sales submitted with 2024 effective dates.
- Bonuses for new sales cannot be combined across different states.
- Bonus program is based on number of members submitted. Member counts will be capped at six members per policy.
- 2024 policies must be in effect and paid for a minimum of three months in order to be paid the one-time bonus payment.
- Eligible products include all IFP medical products in CO, FL, IN, MS, NC, TN, TX and VA.
- Cigna Healthcare will offset any overpayment against other compensation due and payable to producer.
- The new sales tiered levels will reset on a monthly basis throughout 2024.

*Cigna Healthcare pays commissions to producers licensed under state insurance laws and, if required by law, appointed with Cigna Healthcare.*

Cigna Health and Life Insurance Company

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945153 10/23

