



IT **PAYS** TO GIVE NASSAU MED SUPP A TRY

WRITING AGENT BONUS
\$100

Earn \$100 when you become a writing agent with Nassau.¹

UNDERWRITING BONUS
\$200

Receive \$200 for every underwritten case.²

NASSAU ELITE
RETREAT

Write \$125k in premium to secure an invitation for you and a guest to join us at Viceroy Los Cabos for four days, including airfare.³

NASSAU IS THE CHOICE FOR YOUR MEDICARE SUPPLEMENT CASES

- Fast case approval with Instant Decision
- Rapid underwriting and policy issuance
- Competitively priced plans
- Strong compensation program
- Best in class service

**WORKING HARDER
TO BE YOUR
CARRIER OF CHOICE**

Have a Question?

Call or [email Eric Hartstone](mailto:eric.hartstone@nassau.com), our independent wholesaler, at 704-644-9411.



Learn more about
Nassau Elite



Learn more at
salesnet.nfg.com

NASSAU MEDICARE SUPPLEMENT

NFG.COM

DISCLOSURES

FOR PRODUCER USE ONLY. NOT FOR USE WITH CONSUMERS.

Nassau insurance policies are issued by Nassau Life Insurance Company of Kansas (herein referred to as the “Company”), a subsidiary of Nassau Financial Group. Product availability varies by location and plan type is subject to change. Only Medicare Supplement policies issued by the Company are eligible for these promotions.

1. The writing agent bonus program runs from 1/1/2023 to 3/31/2023. Writing agent means the agent has issued their first case with Nassau. Producer will earn a \$100 bonus for the first Plan F, G, or N underwritten application submitted during the bonus program period which results in a policy issued before 4/11/2023 with an effective date no later than 6/1/2023. Plan A and guaranteed issue enrollments are excluded. Bonuses earned will result in full chargeback if policy does not remain active and inforce for a full 12 month cycle.

2. The producer bonus program period is from 1/1/2023 to 3/31/2023. Producer will earn a \$200 bonus for each Plan F, G, or N underwritten application submitted during the bonus program period which results in a policy issued before 4/11/2023 with an effective date no later than 6/1/2023. Plan A and guaranteed issue enrollments are excluded. Bonuses earned will result in full chargeback if policy does not remain active and inforce for a full 12 month cycle.

3. Qualification period runs from Jan. 1, 2023 to Dec. 31, 2023. Placed premium excludes free looks and cancellations. Participants must have an active contract and be in good standing to receive incentives. Final qualification remains at the sole discretion of Nassau. Cases, premium, or credits may not be transferred to another appointed individual/agent. Some event expenses related to you (and your potential guests) that are associated with the Nassau Elite Producer Program may be taxable to you and reported on a 1099-NEC. You should consult your tax advisor if you have questions about the tax treatment related to any event-related expenses or your individual situation. Nassau is unable to substitute cash equivalent or awards in lieu of attendance. For complete Nassau Elite program details, visit salesnet.nfg.com/nassau-elite.html. Program details are subject to change at Nassau's discretion.

Producer must be in good standing at the time of bonus payment. Producer is responsible for reporting earned bonuses for tax purposes and will be provided an appropriate 1099.

Program entries constitute Producer's agreement to program rules. Certain exclusions, restrictions and limitations may apply. Program rules are determined by the Company in its sole discretion. The Company reserves the right to change or cancel these programs for any reason. These programs are not available to call centers and their downlines. These programs are not available in all states and remain subject to applicable laws, rules and regulations. These programs and the Company are not affiliated with or endorsed by the United States government or the federal Medicare program. For additional information, please contact your upline.