

# *Hyatt Regency Maui Resort and Spa*



***Club "20" 5/6/11 - 5/12/11***

***Achievers Club 5/7/11 - 5/12/11 / Producers 5/8/11 - 5/12/11***

American-Amicable Life Insurance Company of Texas  
Occidental Life Insurance Company of North Carolina  
Pioneer American Insurance Company  
Pioneer Security Life Insurance Company

# — CONVENTION 2011 —

Club “20”, which includes the Top 12 Producers and the Top 8 IMO’s and/or General Agents, will receive special recognition and awards as well as two additional nights at the fabulous

## *Hyatt Regency Maui Resort and Spa*

Saturday, 5/6/11 - Friday, 5/12/11

### 2011 CONVENTION QUALIFICATION GUIDELINES

- **QUALIFICATION PERIOD:** January 1 through December 31, 2010
- Attendance is by invitation\* and is based on annualized first year net issued and delivered life insurance premium during the qualification period and is credited at 100% with the exception of the following:
  - 15% on Single Premium Whole Life (minimum of 5 policies during qualification period)
  - No credit on Annuity Policies or Annuity Riders
- Invitations are for qualifier and guest only.
- No guest under 18 are allowed.
- Must meet persistency and placement requirements.

### CONVENTION PRODUCTION REQUIREMENTS

	<b>QUALIFICATION</b> Sunday - Thursday, 5/8/11 - 5/12/11 <i>4 Nights</i>	<b>ACHIEVERS CLUB</b> Saturday - Thursday, 5/7/11 - 5/12/11 <i>5 Nights</i>	<b>CLUB “20”</b> Friday - Thursday, 5/6/11 - 5/12/11 <i>6 Nights</i>
<b>PRODUCERS</b>	\$75,000		Top 12
<b>IMO’s / MGAs</b>	\$500,000	\$1,000,000 (from 9th place down)	Top 8

\* Attendance is by Company invitation only. Invitations are not transferable and may not be redeemed in cash. Invitees must be in good standing with the Company, duly licensed and appointed with an American-Amicable Group company, and producing and submitting a normal amount of business at the time of convention in order to receive an invitation. The company reserves the right to withhold an invitation.